



Techwave

Techwave established in 2004, is a global end-to-end IT services & solutions company, which develops long-term relationship with clients by leveraging unique delivery models and expert frameworks.

Global Distributor of Food Products EPM/SAP BPC

About Client:

The client is a leading global distributor of food products to various industries such as restaurants, healthcare facilities, educational institutions, and lodging establishments. With a sales and service network of around 425,000 customers, they are dedicated to supporting their success in the food service sector and satisfying the appetites of consumers. Operating from 194 locations across the U.S., Bahamas, Canada, UK, and Europe, they offer a wide variety of products. As a Fortune 100 company, the company reported approximately \$69 billion in revenue and around \$1.7 billion in net earnings in 2022.

Executive Overview:

Techwave first worked with the client in 2008 on a small Business Intelligence (BI) and Enterprise Performance Management (EPM) project. However, our relationship has since grown into a trusted and valuable partnership. Our approach, which puts the customer first, combined with our extensive technical and functional expertise, has allowed us to become Sysco's strategic IT partner.

We have worked with client to design and implement solutions for a variety of EPM processes, including data integration, financial consolidation, planning, forecasting, and reporting. Throughout this partnership, we have implemented, upgraded, migrated, and provided support for numerous versions of various software programs, such as SAP BPC, BW, BODS, Informatica, MuleSoft, SSIS, and SSAS.

Client's Challenges:

The client has intricate business operations spanning across various regions, customers, products, and departments, generating a large volume of data that needs to be processed and reported. As a result, they sought a reliable partner who could offer solutions to streamline their processes and integrate with their decision-making system. The following are the client's needs and obstacles :-



Techwave's Solutions and Strategy:

Techwave's technical expertise and integrity in providing recommendations have made it an integral part of several strategic initiatives for the client. With extensive experience, Techwave offers a range of solutions and support to enhance management and financial applications at client's place:

1. Balanced Onsite (nearshore and offshore) resources; mix for cost optimization and higher productivity.
2. Dedicated support team with a strong pool of both development and maintenance capabilities across the globe, including its development centre in India
3. Standardization of data integration tools – Informatica and SAP BODS
4. Designed a robust source data integration strategy to ensure seamless flow and timely processing
5. Built detailed driver-based planning templates to ensure accurate and timely planning & forecasting
6. Latest integration tools & middleware to ensure data extraction from multiple source systems to Cloud Data warehouse
7. Operational reporting – rebate management systems, client's Management Insights (Commercial, Finance, and Supply Chain)
8. Built management insights with detailed operational metrics for driving results at the individual business unit, product, and department level
9. KPIs designed for commercial and financial insights tying with the reported financials to enable granular visibility and decision support.
10. Implemented SAP BPC Consolidation to 10.1 Standard and Embedded Versions across geographies.
11. Led a significant acquisition by integrating multiple entities on SAP and Non- SAP in Europe on BPC
12. Planning and Forecasting solutions in SAP BPC embedded & HANA technology

Business Impact:

Techwave has been instrumental in delivering value in multiple areas and contributed in improving the client's business processes. The business value that Techwave could generate for them over the years can be listed as follows:



Close cycle reduction
from 12 days to 5 days



100% first time-right
on enhancements and
user stories



Successful transition
from legacy EPM
systems to the latest
SAP BPC versions



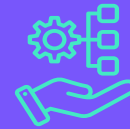
Automated reporting
and business
solutions within SAP
BPC/BW platforms



Integrated newly
acquired company's
data into existing
Sysco systems in
record time



Established
governance and
cadence into periodic
release cycles



Seamless BPC / BW
post-implementation
support





Why Choose Techwave?

Techwave always considers the business needs and provides practical solutions from various perspectives such as process fitment, business relevance, scalability, and cost optimization, which demonstrates their responsibility as a reliable IT partner. Their long-standing relationship with the client for over a decade is proof of the strong partnership they have built.

Techwave is an SAP Gold Partner, certified in Cloud and Infrastructure Operations, Hosting Operations, and SAP HANA Operations, making them one of the most trustworthy and steadfast SAP providers worldwide. In addition, they offer tailored services, a deep understanding of SMEs, on-demand onsite support, and regular system health checks to ensure an excellent SAP experience. With affordable solutions that provide a clear return on investment, Techwave can be an excellent partner in your journey towards becoming an intelligent business.



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