

SAP Enhancement and WM Implementation for Agribusiness Company

About Client

The client is a prominent seed company in India focused on delivering maximum benefits to farmers. They have been vital in enhancing the country's agricultural output for nearly forty years by supplying farmers with superior quality, high-yielding seeds. The company operates extensive R&D initiatives and breeding programs spanning 24 different crops. In 2012, they achieved a significant milestone by becoming the first private sector seed company to surpass Rs. 1000 crore in revenue. Furthermore, in the fiscal year 2021-2022, they recorded an annual revenue of over 500 crores.

Executive Summary

Techwave began collaborating with the client in April 2022, adopting a shared support model. Initially, the company needed assistance in SAP ECC 6.0 enhancements for specific processes consisting of multiple modules such as FI, MM, ABAP, PP, and QM. Subsequently, Techwave took charge of end-to-end WM implementation and received recognition and appreciation from the client for its efforts.

Techwave established in 2004, is a global end-to-end IT services & solutions company, which develops long-term relationship with clients by leveraging unique delivery modelsand expert frameworks.

Client's Challenges

Before approaching Techwave, the client faced pressing challenges to their business operations. Here's the list of support the client is looking for:

- Enhancements in the existing system based on new requirements without impacting ongoing business operations
- **End-to-end WM implementation**
- Automation needed for interest calculations, TDS, TCS/GST, notes implementation, and updates
- Required prompt support for the Shared Service model
- Consolidated view of all reports, including inventory report

Techwave's Strategy and Solutions

Team Techwave worked around the clock and provided a unique blend of SAP tools and business strategies to cater to clients' specific needs. With years of experience, we facilitated the following:





Detailed impact analysis for each module, including FI, MM, PP, and QM, for further enhancement activities



Setup automated process for interest calculations and implemented TDS and TCS for the client



Recommended introducing WHT threshold limits under each Income Tax Section



Managed greenfield implementation for the WM module

Developed screens and report to calculate interest on term loans and customer outstanding



Setup automated process for payment reminder and annual account statements for customers



Managed sub-con PO process for seed production to the satisfaction of the client



Business Impact

Techwave, renowned for its customer-centric approach, delivered seamless support to ensure the desired outcome.

Some of the value-added services provided by Techwave include:

- 100% SLA adherence consistently
- Smooth enhancements without impacting the existing business operations
- Efficiently implemented WM modules from scratch with minimal post-live support
- Optimized the existing processes in all modules to improve performance as per the requirement

Why choose Techwave?

Techwave specializes in providing expertise in niche areas for third-party applications and delivering innovative solutions tailored to meet specific business needs. The solutions we provide have helped clients achieve productivity gains and optimize the use of their implemented business applications. Techwave has earned its clients' trust in planning and budgeting domains, specifically in driver-based planning and integration, and has successfully completed numerous global projects for over a decade.

Techwave has accomplished many SAP implementations using innovative accelerators in S/4 HANA, SAP BPC, BW4 HANA, and SAP Analytics Cloud. We believe in sharing knowledge, best practices, and innovations with the customers to provide the best possible service. Techwave offers digital solutions ready for present and future challenges and well- equipped to seize tomorrow's opportunities. Our high standard of professional service and support back up our services.

Techwave constantly strives to earn customers' trust with its skills and experience, delivering real value at every opportunity.



Techwave Consulting India Private Limited

13501 Katy Fwy Suite 1000 Houston, TX 77079, USA Ph: +12818294831

info@techwave.net

