



Client :

Virchow Laboratories
Limited

Virchow Labs : A Life Sciences Case Study

Overview:

Virchow is a pharmaceutical company specialized in low-cost bulk drug manufacturing. Virchow Laboratories Limited is today the largest producer of Sulfamethoxazole in the world. In fact, Virchow Group services more than 80% of the worldwide Sulfamethoxazole requirement.

Techwave implemented SAP at Virchow Laboratories Limited the year 2003. SAP Modules implemented are SD, MM, FICO and Basis & Security.

SAP AMS support started in 2014 June with 1.5 resources on boards and it is continued, it is shared service model.

Change requests are charged separately to the client on the estimated efforts.

Challenge:

1. Previous vendor has not configured & implemented SAP properly. SAP database crashed!
2. Poor response from implementation partner resulted in loss of client's one-week data.

Solution:

1. Developed an action plan to meet Customer's business plan.
2. Detailed audit done for the existing SAP system and identified the gaps in the implementation.



Outcome:

1. Objects of medium and low complexity which would give high value were fixed first and then other objects were incrementally fixed.
2. Users were provided additional training.
3. Business process templates were developed and rolled out to the subsidiary in shorter timelines.



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